



Year in Review

Eagle Consulting & Development specializes in online, real-time automated data collection solutions. Eagle provides a full range of services, including project management, implementation, systems integration, application design and programming, software requirements definition, conversion and migration. Eagle's partnership with QAD and Progress Software ensures an integrated approach and a seamless result.

www.eaglecondev.com

Manufacturers around the world have turned to Eagle for online, real-time automated data collection solutions. Over the past year, many Eagle customers have successfully implemented Eagle's RF Express for MFG/PRO, taking advantage of its quick "plug-and-go" integration with QAD MFG/PRO.

Here is what some of our customers have said about their recent RF Express for MFG/PRO implementations.

EATON CORPORATION

Eaton, www.eaton.com, was looking to help its Automotive Fluid Connectors Operation (AFCO) support increased sales levels without increasing the number of employees. RF Express for MFG/PRO enabled Eaton employees to process orders, shipments, deliveries and other transactions electronically instead of manually, freeing up time for them to support the increased business.

"Previously, we had three different systems in place, which led to added costs and maintenance. Product forecasting and shipping schedule information sent by original equipment manufacturers are now easier to track and process. Improvements in the system also allow changing customer requirements to be made even more rapidly. By having a unified system that provides transparent data, the facility can – and has – achieved some real savings across the board."

– John F. Woger, Project Leader

ELECTRO-MATIC PRODUCTS

Electro-Matic, www.electro-matic.com, wanted to increase inventory accuracy and eliminate physical inventories. With RF Express for MFG/PRO, Electro-Matic increased its inventory accuracy from 84 percent to 99.9 percent, putting an end to the need for physical inventories.

"Our bank no longer asks us to substantiate our inventory because it is consistently accurate using RF Express for MFG/PRO. And, for the first time in my 25 years with the company, we don't have to shut down our operation and bring in people to do the inventory. The cost to do the inventory was enormous, and our customers got upset because we weren't shipping. We were very impressed, not only with the results but with Eagle's support upfront and during the conversion process."

– Steve Chase, Facilities Manager





SEAL GRAPHICS

Seal Graphics, www.sealbrands.com, needed to track raw materials throughout the production process. The company also wanted to trace flawed material so they could address quality issues with individual manufacturers. RF Express for MFG/PRO simplified the accountability process, increased accuracy and provided access to real-time information.

“Lot control tracking requires a lot of detail. If you don’t use an automated system, you end up with people filling out paperwork, and people make mistakes. This potentially random human error decreases inventory accuracy and makes it harder to track flawed material back to the original manufacturer – the key to consistent quality control. Because we were starting up and training new people, we didn’t have the manpower in place to tolerate extra manual paperwork. We wanted to start lean and mean, and Eagle’s system allowed us to achieve that goal.”

*– Charles Neumann,
Information Technology Manager*

COOPER LIGHTING AND SECURITY

Cooper Lighting and Security, www.cooper-ls.com, was looking to manage its inventory through an integrated system offering real-time access to information. RF Express for MFG/PRO offered the best solution to Cooper’s requirements.

“Eagle worked very closely with us in terms of preparing the ground, and I can only describe the implementation as seamless and painless. Within hours we were using the system, and within two days our training was complete and the system was running I have every confidence in the support and service Eagle provides.”

– Jim Dyson, Manufacturing Manager

RIMA MANUFACTURING

RIMA Manufacturing, www.rimamfg.com, a distributor of metal components for the auto industry, wanted to be ready to adapt to newer, more efficient manufacturing processes, such as those provided by RF Express for MFG/PRO.

“We wanted increased accuracy, more timely data, and better visual identification of parts as they moved through the manufacturing process. RIMA makes many similar-looking parts. Prior to implementing RF Express for MFG/PRO, parts got mixed up and employees had to hand sort them before shipment, inevitably causing delays.”

*– Scott Ryder,
Information Systems Manager*

“This business is highly competitive. The auto manufacturers want quality products, and they want them on time. Offering both means more business.”

– Gayle Bayer, Network Analyst